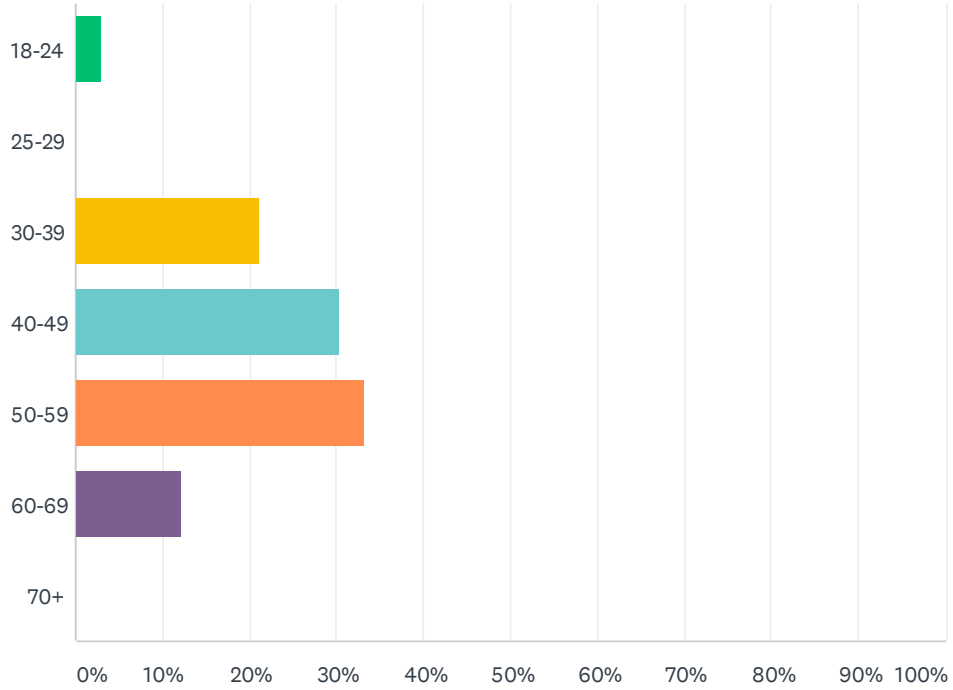


Q1 How old are you (check one)?

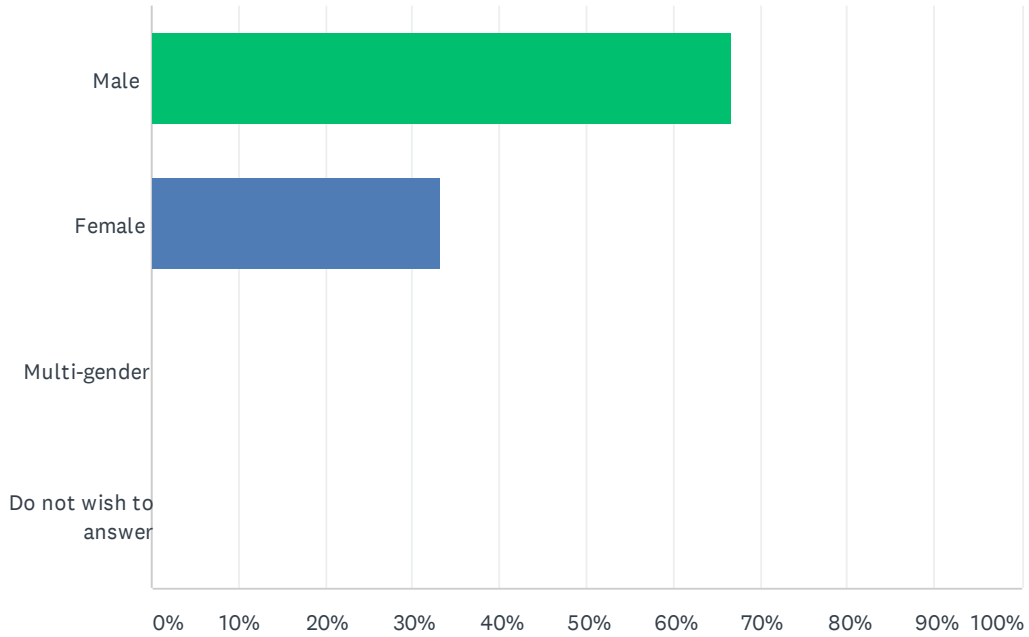
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES
18-24	3.03% 1
25-29	0.00% 0
30-39	21.21% 7
40-49	30.30% 10
50-59	33.33% 11
60-69	12.12% 4
70+	0.00% 0
TOTAL	33

Q2 With which gender do you identify?

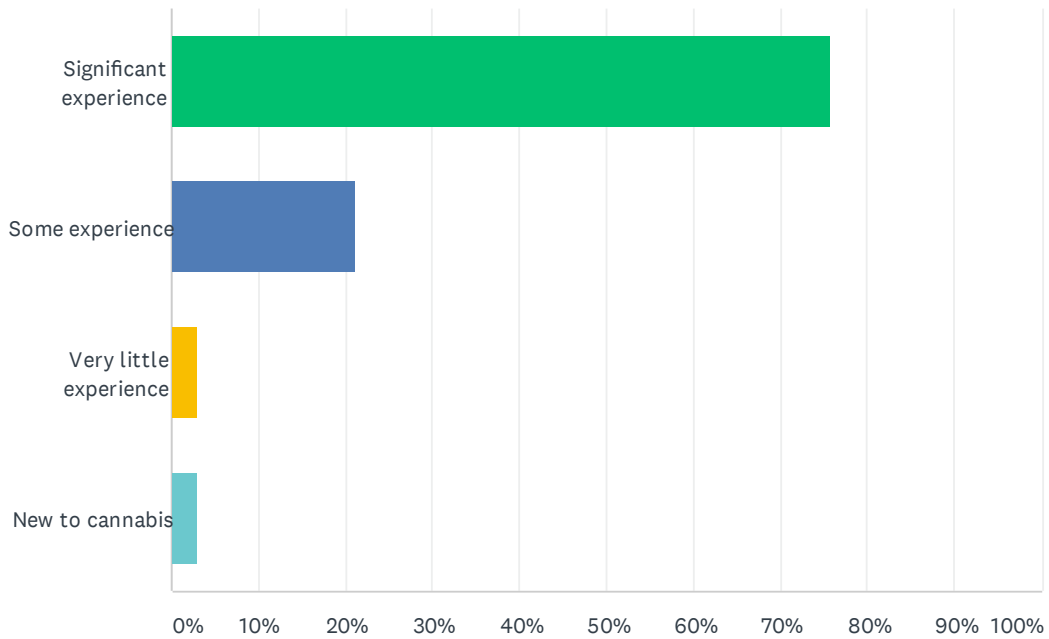
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Male	66.67%	22
Female	33.33%	11
Multi-gender	0.00%	0
Do not wish to answer	0.00%	0
Total Respondents: 33		

Q3 As it concerns your history with cannabis, which description fits you best?

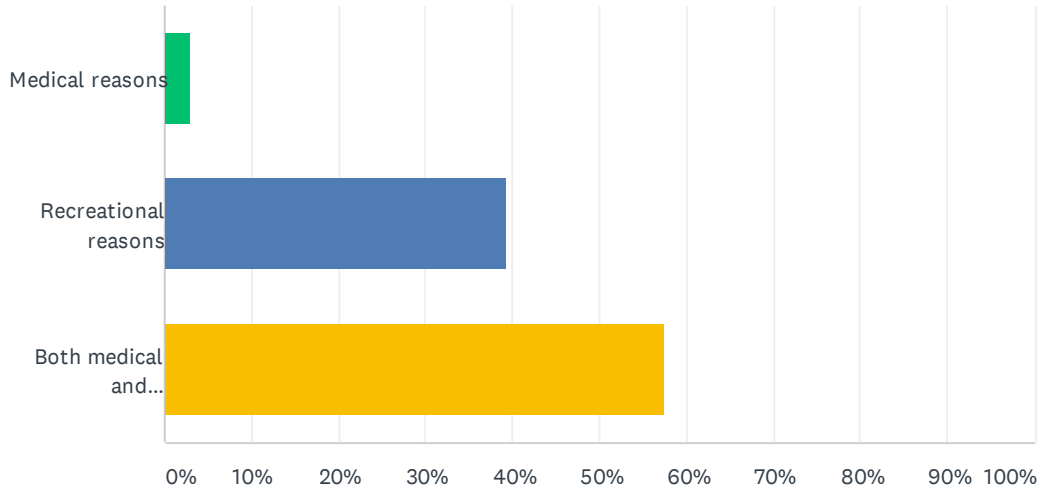
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Significant experience	75.76%	25
Some experience	21.21%	7
Very little experience	3.03%	1
New to cannabis	3.03%	1
Total Respondents: 33		

Q4 Which of the options below best completes the sentence, “I use cannabis for...“?

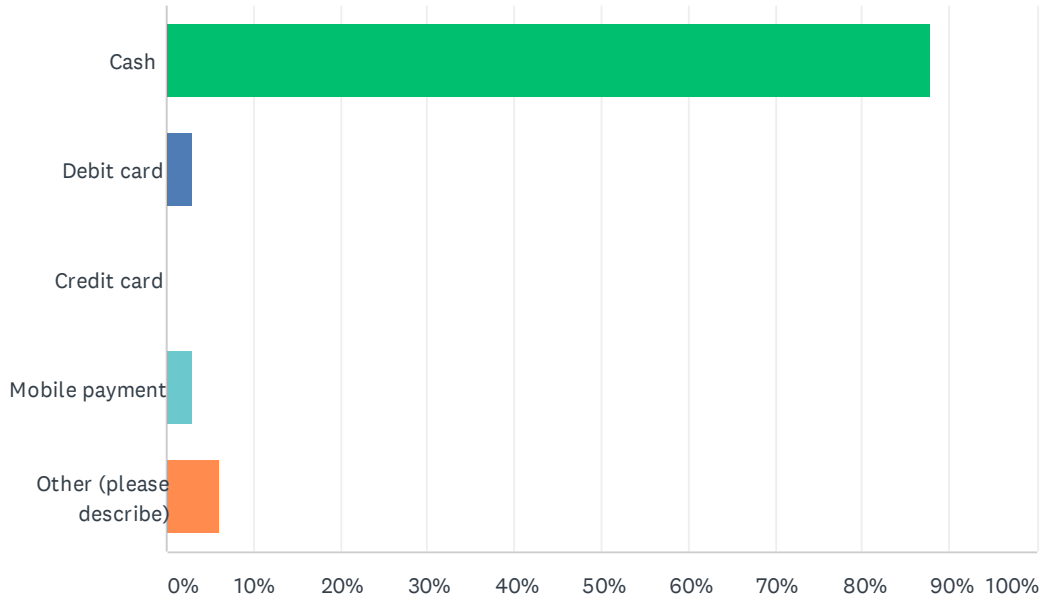
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Medical reasons	3.03%	1
Recreational reasons	39.39%	13
Both medical and recreational reasons	57.58%	19
TOTAL		33

Q5 How do you currently pay for your cannabis? (check all that apply)

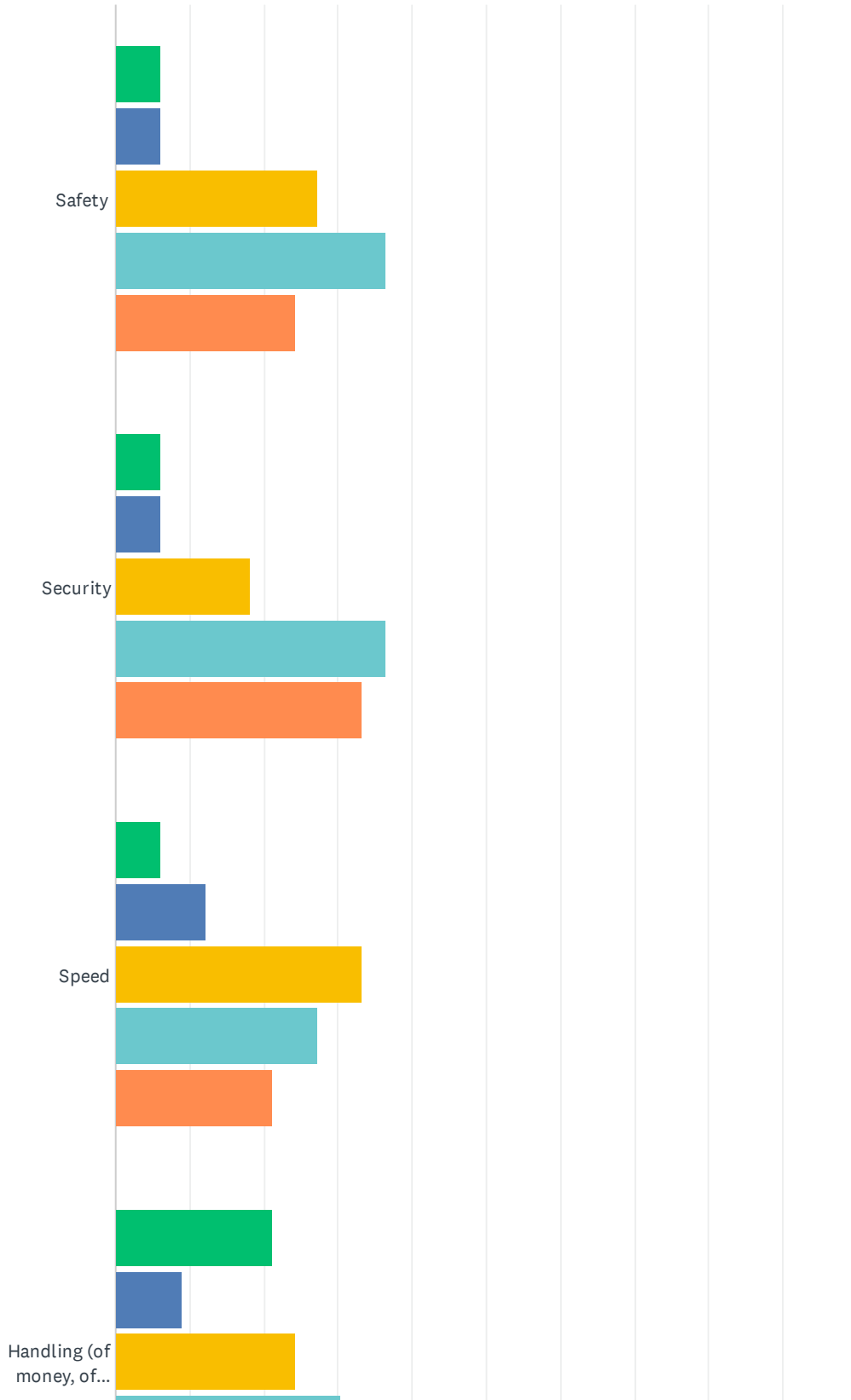
Answered: 33 Skipped: 0



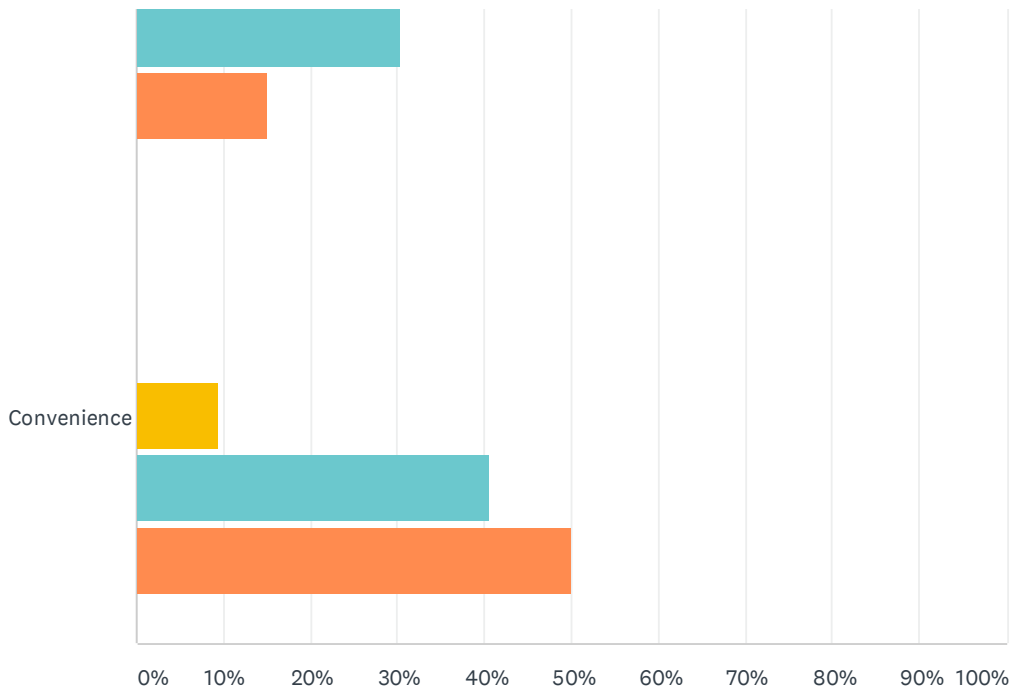
ANSWER CHOICES	RESPONSES	
Cash	87.88%	29
Debit card	3.03%	1
Credit card	0.00%	0
Mobile payment	3.03%	1
Other (please describe)	6.06%	2
TOTAL		33

Q6 When it comes to cannabis payments IN GENERAL, to what extent do the following MATTER to you on a 5-point scale?

Answered: 33 Skipped: 0



Cannabis Payments Survey

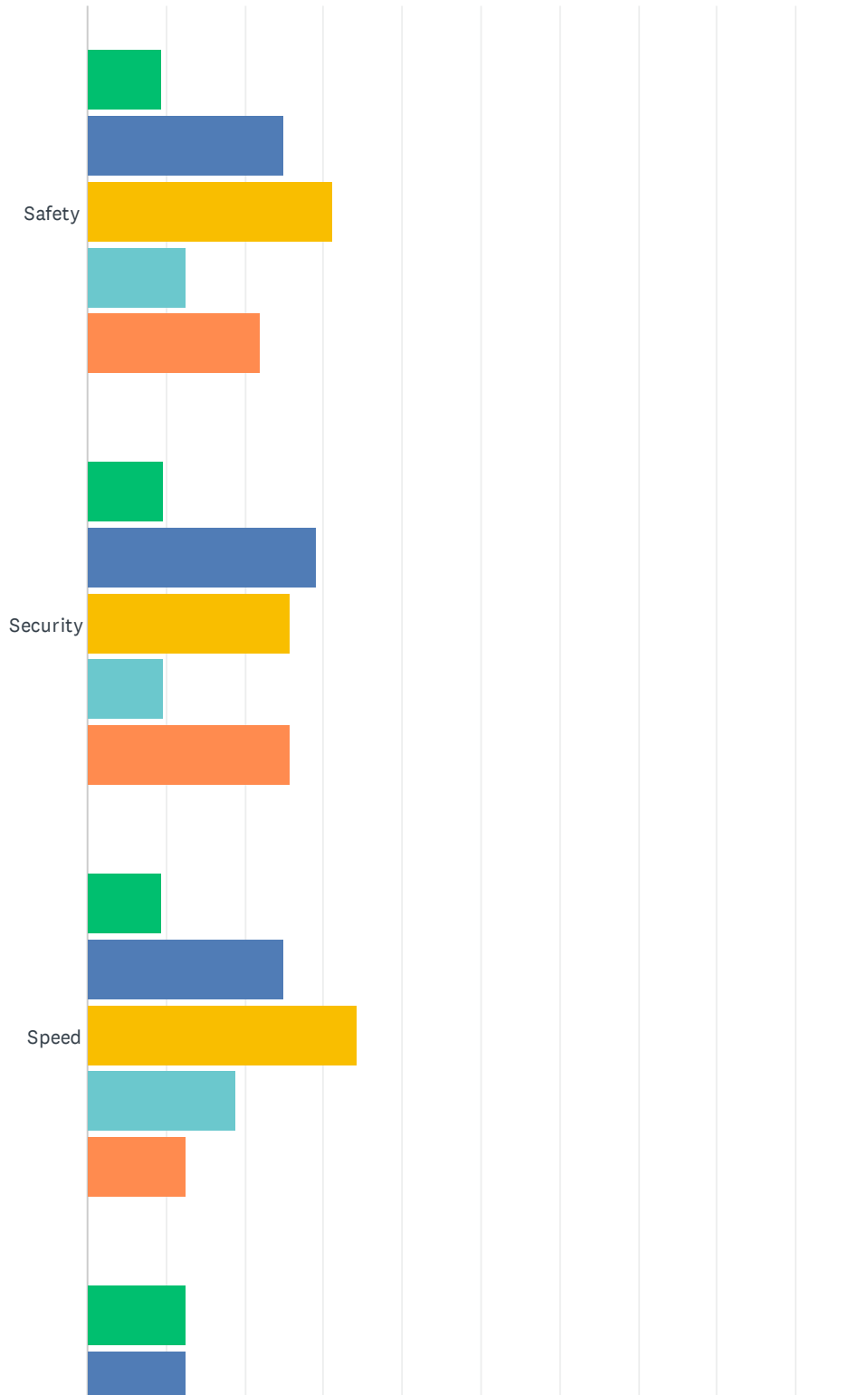


■ Not at all
 ■ Slightly
 ■ Moderately
 ■ Very
 ■ Extremely

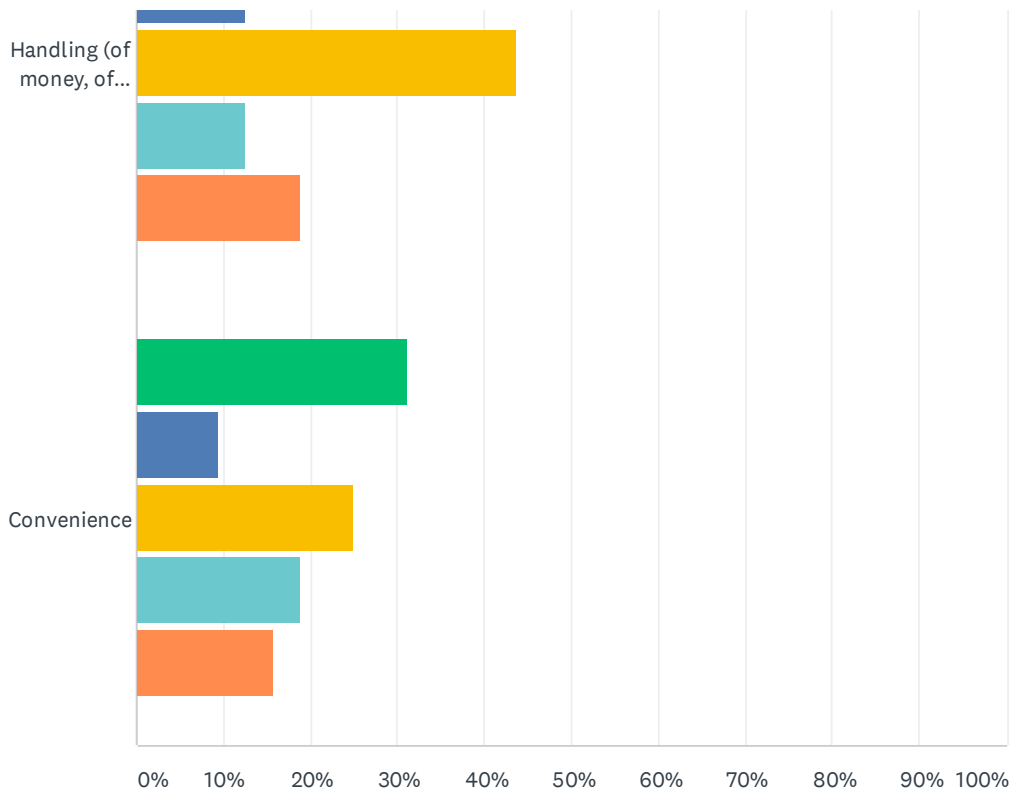
	NOT AT ALL	SLIGHTLY	MODERATELY	VERY	EXTREMELY	TOTAL	WEIGHTED AVERAGE
Safety	6.06% 2	6.06% 2	27.27% 9	36.36% 12	24.24% 8	33	3.67
Security	6.06% 2	6.06% 2	18.18% 6	36.36% 12	33.33% 11	33	3.85
Speed	6.06% 2	12.12% 4	33.33% 11	27.27% 9	21.21% 7	33	3.45
Handling (of money, of cards, etc.)	21.21% 7	9.09% 3	24.24% 8	30.30% 10	15.15% 5	33	3.09
Convenience	0.00% 0	0.00% 0	9.38% 3	40.63% 13	50.00% 16	32	4.41

Q7 When it comes to your CURRENT method for cannabis purchases, as you answered in Question 5, how would you say that method CURRENTLY DELIVERS on the following aspects of your payment experience?

Answered: 32 Skipped: 1



Cannabis Payments Survey

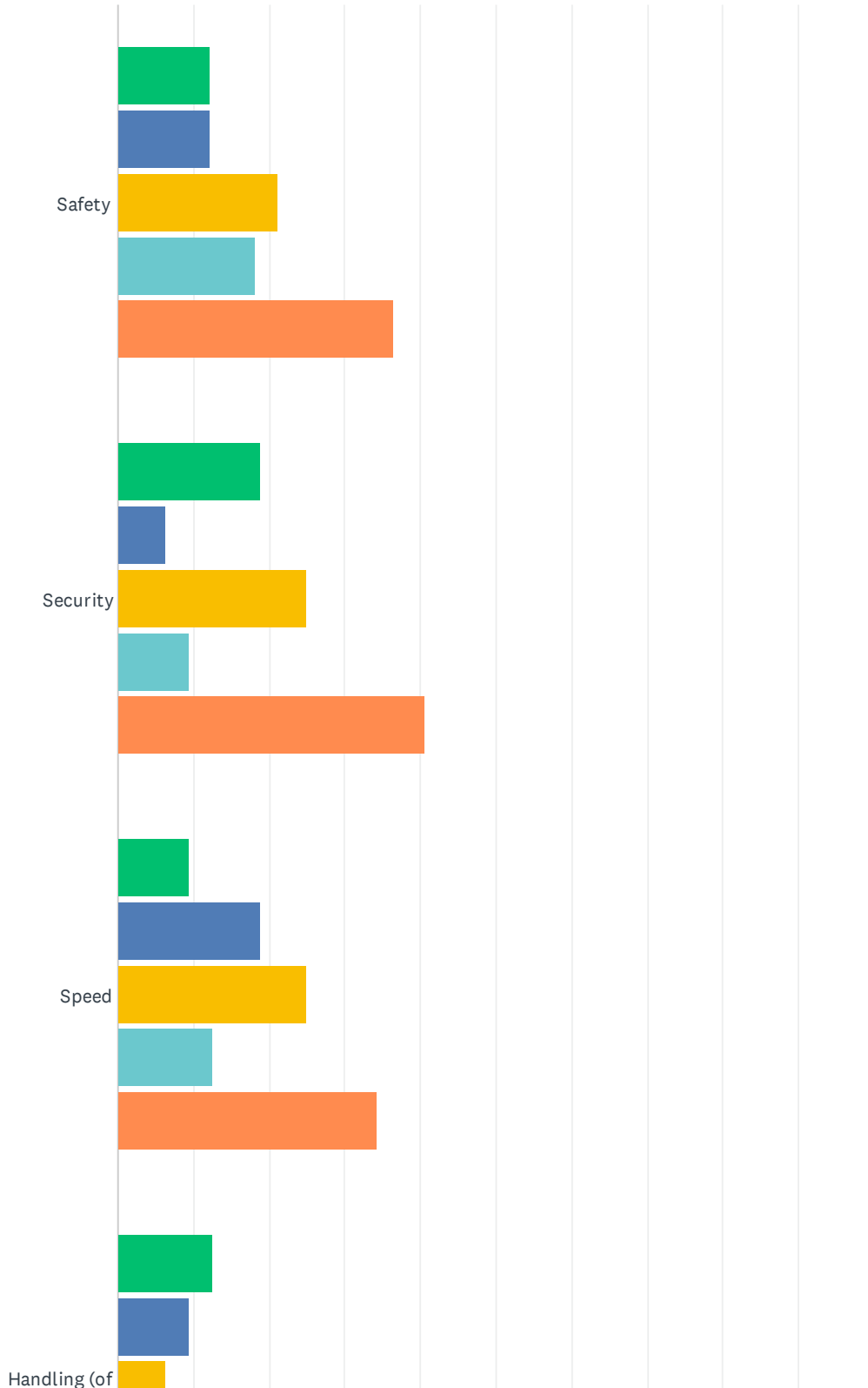


■ Not at all
 ■ Slightly
 ■ Moderately
 ■ Very
 ■ Extremely

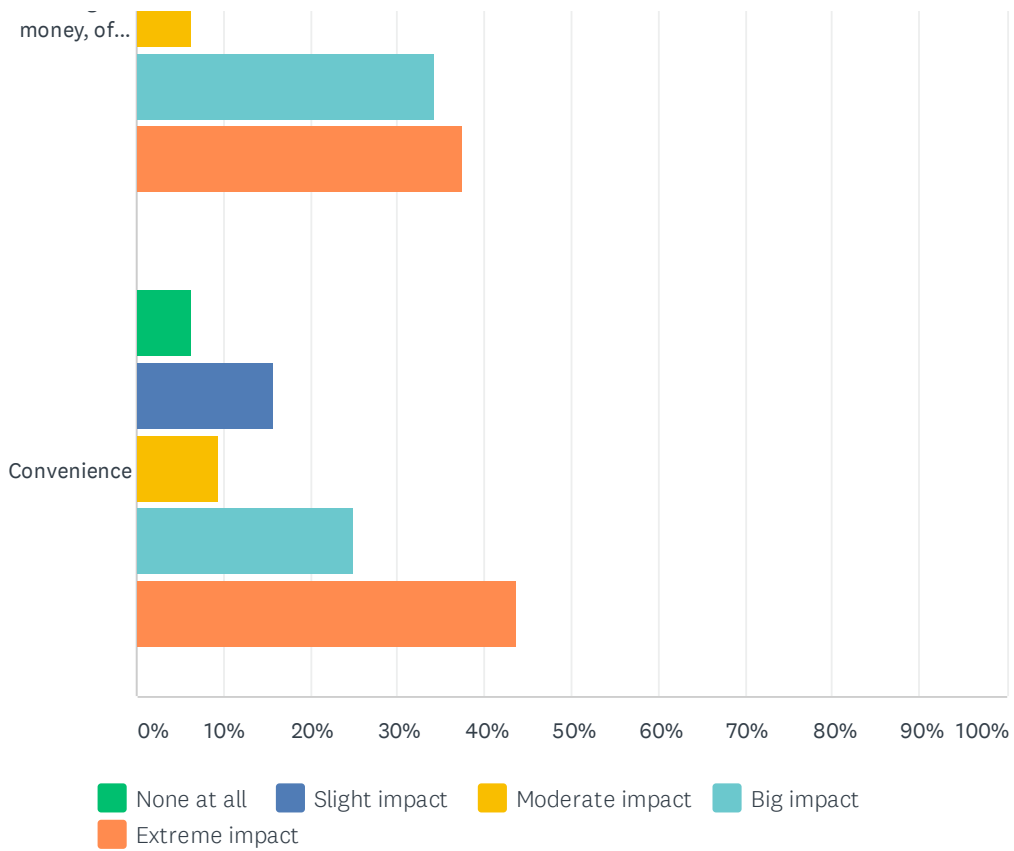
	NOT AT ALL	SLIGHTLY	MODERATELY	VERY	EXTREMELY	TOTAL
Safety	9.38% 3	25.00% 8	31.25% 10	12.50% 4	21.88% 7	32
Security	9.68% 3	29.03% 9	25.81% 8	9.68% 3	25.81% 8	31
Speed	9.38% 3	25.00% 8	34.38% 11	18.75% 6	12.50% 4	32
Handling (of money, of cards, etc.)	12.50% 4	12.50% 4	43.75% 14	12.50% 4	18.75% 6	32
Convenience	31.25% 10	9.38% 3	25.00% 8	18.75% 6	15.63% 5	32

Q8 If there was a mobile payment option for your cannabis purchases (i.e. pay by phone or online), what impact do you believe it would have on the following aspects of your payment experience?

Answered: 33 Skipped: 0



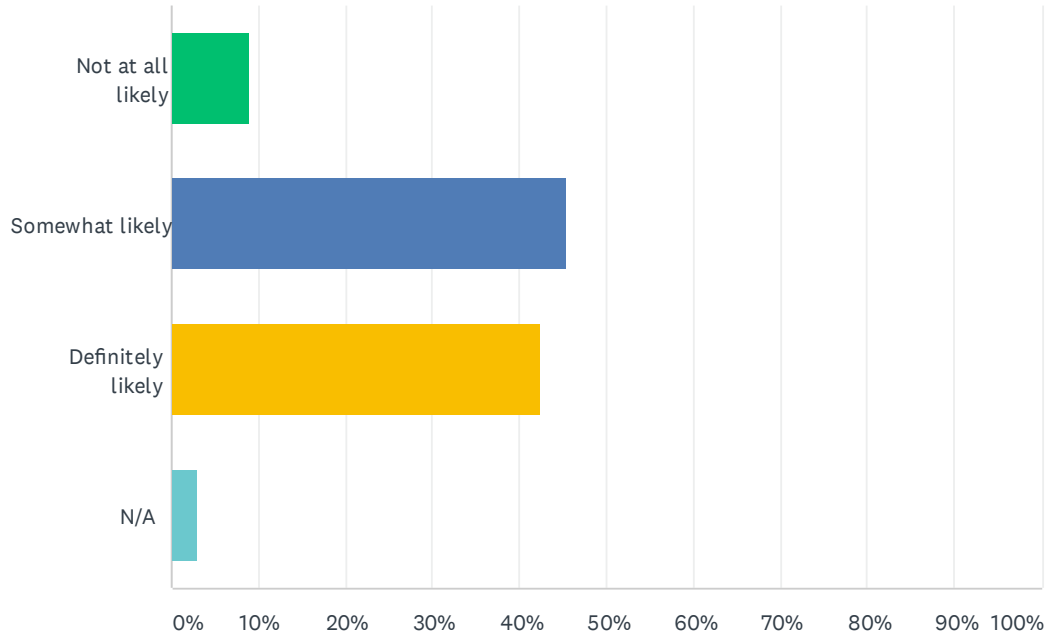
Cannabis Payments Survey



	NONE AT ALL	SLIGHT IMPACT	MODERATE IMPACT	BIG IMPACT	EXTREME IMPACT	TOTAL
Safety	12.12% 4	12.12% 4	21.21% 7	18.18% 6	36.36% 12	33
Security	18.75% 6	6.25% 2	25.00% 8	9.38% 3	40.63% 13	32
Speed	9.38% 3	18.75% 6	25.00% 8	12.50% 4	34.38% 11	32
Handling (of money, of cards, etc.)	12.50% 4	9.38% 3	6.25% 2	34.38% 11	37.50% 12	32
Convenience	6.25% 2	15.63% 5	9.38% 3	25.00% 8	43.75% 14	32

Q9 How likely is it that you would switch from the way you currently pay for your cannabis to a mobile payment option?

Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Not at all likely	9.09%	3
Somewhat likely	45.45%	15
Definitely likely	42.42%	14
N/A	3.03%	1
TOTAL		33

Q10 Tell us more about your answer to Question 9. Why would or wouldn't you switch the way you currently pay for cannabis to a mobile payment option?

Answered: 25 Skipped: 8

Cannabis Payments Survey

#	RESPONSES	DATE
1	It has to function well. It also has to have perfect user experience. It has to be conscientious of privacy security, like a credit card.	5/21/2020 4:15 PM
2	Generally I don't like apps that deal with money (No Uber, No Grub Hub, No mobile parking, no banking apps) for security reasons (lost phone, hijack, data breach etc) If there were a card option I would highly consider it.	5/21/2020 9:11 AM
3	I pay mobile with most things - why not cannabis? Much more convenient and not cash has to be touched.	5/20/2020 10:47 PM
4	concerns with pay bridge having my cc or bank info	5/20/2020 5:37 PM
5	Cash is pretty simple to use. I'm in no rush to stop using that.	5/20/2020 2:09 PM
6	Given that I still buy on the underground market, I always pay cash. If my regular vendor switched to PayPal, for example, it would be more convenient, but I'm not 100% sure I'm down for creating an electronic record of these kinds of transactions.	5/20/2020 1:12 PM
7	Depends how hard it is to set up. I already have Apple Pay, Venmo, PayPal...	5/20/2020 1:02 PM
8	Safe way to pay	5/20/2020 12:39 PM
9	I access cannabis through grey, incumbent markets due to convenience, product availability and price. One it is legal and cost effective to get delivery through licensed providers, I would probably switch.	5/20/2020 12:25 PM
10	I currently pay via mobile apps but many dispensaries do not accept these payments	5/20/2020 12:19 PM
11	Depends on security of solution	5/20/2020 12:11 PM
12	depends on what is required, how much advance planning is needed, etc.	5/20/2020 12:05 PM
13	It be great. I don't like having to cary \$400 around to go buy Cannabis. You can get mugged.	5/20/2020 11:53 AM
14	I would have to consider the way my dispensary would implement it.	5/20/2020 11:46 AM
15	In the current environment, less physical interaction, the better.	5/20/2020 11:43 AM
16	Convenience is the main issue for me. I don't always know what item or exactly how much I will be purchasing.	5/20/2020 11:40 AM
17	Using mobile method is more convenient than an atm trip.	5/20/2020 11:34 AM
18	Cash and debit work fine. Supply is a more important issue to spend time on.	5/20/2020 11:31 AM
19	It's how I pay for almost everything else these days. Cannabis is behind the times. Catch up!	5/20/2020 11:28 AM
20	Cash is king baby. Would prefer not to be tracked. Issue is more for the dispensaries, not the consumers.	5/20/2020 11:28 AM
21	getting cash out sucks. going out of the way to your own bank to get cash to avoid atm fees at dispensary (~\$5) also sucks.	5/20/2020 11:27 AM
22	Get my cannabis at medical dispensary that only handles cash payments	5/18/2020 2:04 PM
23	Prefer not to handle cash	5/18/2020 12:25 PM
24	I prefer privacy living in a small town. Bankers gossip and pass judgement in small towns.	5/18/2020 9:54 AM
25	I would want to feel confident in the payment system from dispensary staff and get incentivized to use it.	5/18/2020 8:03 AM